Revised: March/13

# TORONTO COACH TERMINAL INC. REPORT NO.

MEETING DATE: June 24, 2013

**SUBJECT:** CONSOLIDATED FINANCIAL STATEMENTS OF TORONTO COACH

TERMINAL INC. FOR THE YEAR ENDED DECEMBER 31, 2012

# **ACTION ITEM**

# **RECOMMENDATION**

It is recommended that the Board:

- (i) Approve the attached consolidated financial statements of the Toronto Coach Terminal Inc. (TCTI) for the year ended December 31, 2012; and
- (ii) Forward a copy of the approved consolidated financial statements to the Shareholder for information; and to the City Manager, in accordance with the May 8, 2012 City Council directive.

# **BACKGROUND**

The Toronto Coach Terminal's Audit Committee reviewed the consolidated financial statements of TCTI at its meeting on April 25, 2013. After due consideration, the Audit Committee approved the submission of the consolidated financial statements for the year ended December 31, 2012 to the Special Meeting of Directors for approval.

# **DISCUSSION**

The consolidated financial statements (including its subsidiary, Toronto Transit Commission Insurance Company Limited) for the year ended December 31, 2012 are hereby submitted for approval.

Formal approval of these consolidated financial statements should be signified by the signatures of two directors on the Statement of Financial Position.

Staff would be pleased to answer any questions that you may have about the financial statements for 2012.

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# DRAFT

Consolidated Financial Statements of

# TORONTO COACH TERMINAL INC.

Year ended December 31, 2012



#### **Independent Auditor's Report**

To the Chair and Members of the Toronto Coach Terminal

We have audited the accompanying consolidated financial statements of Toronto Coach Terminal Inc., which comprise the consolidated statements of financial position as at December 31, 2012 and the consolidated statements of operations and accumulated deficit, change in net debt and cash flows for the year then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

## Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian Public Sector Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audit is sufficient and appropriate to provide a basis for our audit opinion.

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## Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Toronto Coach Terminal Inc. as at December 31, 2012, and the results of its operations and accumulated deficit, change in net debt and cash flows for the years then ended in accordance with Canadian Public Sector Accounting Standards.

# DRAFT

Chartered Accountants, Licensed Public Accountants April @@, 2013 Toronto, Canada

(incorporated under the laws of the Province of Ontario)

# Consolidated Statement of Financial Position

As at		
	Dec 31	Dec 31
	2012	2011
	(\$000s)	(\$000s)
FINANCIAL ASSETS		0.570
Cash and cash equivalents (Note 8)	4,249	8,570
Accounts receivable	5	60
Indemnity receivable from the TTC (Note 10)	154,746	144,772
Total Financial Assets	159,000	153,402
LIABILITIES		
Accounts payable and accrued liabilities	377	713
Advances from parent (Note 4)	11,964	16,134
Insurance Liabilities (Note 11)	154,746	144,772
Total Liabilities	167,087	161,619
NET DEBT	(8,087)	(8,217)
NON-FINANCIAL ASSETS		
Tangible capital assets (Note 3)	4,955	5,569
Prepaid expenses	0	3
	4,955	5,572
Capital Stock (Note 9)	1,000	1,000
Accumulated (Deficit)	(4,132)	(3,645)
See accompanying notes to the consolidated financial statements		
On behalf of the Board:		
Director		
Director		

(incorporated under the laws of the Province of Ontario)

# Consolidated Statement of Operations and Accumulated Deficit

Years ended December 31

Years ended December 31			
	2012	2012	2011
	BUDGET	ACTUAL	ACTUAL
	(\$000s)	(\$000s)	(\$000s)
	(Note 5)		
REVENUE			
Commissions and fees on ticket sales	4,126	1,780	4,072
Property rental	1,408	1,269	1,389
Miscellaneous	272	223	292
Total revenue	5,806	3,272	5,753
EXPENSES			
Customer Service and Information (Note 6b)	2,144	1,367	2,129
	0.005	0.050	0.005
Terminal and Building Management (Note 6b)	3,005	2,353	2,925
	25	20	2.1
Insurance Company Management	35	39	31
Total expenses	5,184	3,759	5,085
Total expenses	5,164	3,755	5,065
Annual Surplus/(Deficit)	622	(487)	668
Annual Surplus/(Denote)	022	(4077	000
Accumulated (Deficit), beginning of year	(3,645)	(3,645)	(4,313)
Accountance (Bonotti) boginning or your	10,0101	10,0.07	11/010/
Accumulated (Deficit), end of year	(3,023)	(4,132)	(3,645)
See accompanying notes to the consolidated financial statements	,-,,	, . , /	

See accompanying notes to the consolidated financial statements

(incorporated under the laws of the Province of Ontario)

# Consolidated Statement of Change in Net Debt Years ended December 31

rears ended December 51			
	2012	2012	2011
	BUDGET	ACTUAL	ACTUAL
	(\$000s)	(\$000s)	(\$000s)
	(Note 5)		
Annual Surplus/(Deficit)	622	(487)	668
Acquisition of tangible capital assets	-	(7)	-
Amortization of tangible capital assets	560	571	560
Proceeds on disposal of tangible capital assets		50	
Proceeds on disposal of tallgible capital assets	-	50	_
Change due to tangible capital assets	560	614	560
Change in prepaid expenses	_	3	6
Decrease in net debt	1,182	130	1,234
N	(0.047)	(0.047)	(0.454)
Net debt - Beginning of year	(8,217)	(8,217)	(9,451)
Net debt - End of year	(7,035)	(8,087)	(8,217)
INCL GENT - FIN OI YEAR	(7,035)	(0,007)	(0,217)

See accompanying notes to the consolidated financial statements

(incorporated under the laws of the Province of Ontario)

# Consolidated Statement of Cash Flows Years ended December 31

	2012	2011
	(\$000s)	(\$000s)
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash received from commissions	1,780	4,072
Cash paid to employees	(2,697)	(2,810)
Cash paid to suppliers	(994)	(1,175)
Cash received for interest	97	101
Other cash received	1,450	1,590
Cash (used in)/provided by operating activities	(364)	1,778
CASH FLOWS FROM CAPITAL ACTIVITIES		
Acquisition of tangible capital assets	(7)	-
Proceeds on disposal of tangible capital assets	50	-
Cash (used in)/provided by capital activities	43	**
CASH FLOWS FROM FINANCING ACTIVITIES		
Loan repayment to parent	(4,000)	-
Cash (used in) financing activities	(4,000)	-
Increase (decrease) in cash and cash equivalents during the year	(4,321)	1,778
Cash and cash equivalents, beginning of year	8,570	6,792
Cash and cash equivalents, end of year	4,249	8,570
See accompanying notes to the consolidated financial statements		

#### 1. NATURE OF OPERATIONS

Toronto Coach Terminal Inc. (the "Company") was incorporated in Ontario by Letters Patent dated June 28, 1927. The Company is wholly owned by the Toronto Transit Commission (the "TTC"). The Company owns and, up until July 7, 2012, directly operated a coach terminal located in the City of Toronto (the "City"). Effective July 8, 2012, the Company entered into a lease agreement with Greyhound and Coach Canada Toronto Operations Ltd. (GACCTO) for the use of the entire coach terminal including the retail space, lockers, and parking facilities. The coach terminal is now operated by GACCTO.

The Company wholly owns the TTC Insurance Company Ltd. ("Insurance Co."). The Insurance Company was incorporated on March 9, 1994 under the Ontario Corporations Act and provides insurance coverage for compulsory automobile personal injury and accident benefit claims for the TTC.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Basis of presentation

These financial statements are prepared by the Toronto Coach Terminal Inc. in accordance with the Public Sector Accounting Handbook. In 2011, the Company elected to early adopt PS 3450 Financial Instruments. In accordance with PS 1150 Generally Accepted Accounting Principles, and in the absence of specific guidance under PSAS, the guidance from IFRS 4, Insurance Contracts, was used for the measurement and presentation of insurance liabilities. Since the company holds all investments in the form of cash and cash equivalents, a Statement of Remeasurement Gains and Losses has not been presented.

## (b) Basis of consolidation

The consolidated financial statements include the financial results of the Company's subsidiary, TTC Insurance Company Limited.

### (c) Measurement uncertainty

The preparation of the consolidated financial statements in conformity with Public Sector Accounting Standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period.

Specifically, the recognized amounts of insurance liabilities are based on the Company's best information and judgment. These estimates and other judgments are continuously evaluated based on management's experience and expectations about future events. Any variation in the ultimate insurance liability incurred will be offset by a corresponding change in the indemnity receivable and recognized in the current period. In addition, depreciation expense is based on the asset lives described in note 2e.

# (d) Cash and Cash Equivalents

Cash and cash equivalents consist of funds on deposit with a chartered bank.

# (e) Tangible Capital assets and depreciation

Capital assets are recorded at cost less accumulated depreciation. Depreciation is calculated using the straight-line method at rates based on the estimated useful lives of the assets, which has been estimated at 30 years for the Buildings.

Notes to the Consolidated Financial Statements, page 2

Year ended December 31, 2012

# (f) Commissions and fees on ticket sales

While the Company directly operated the terminal, commissions and fees were recognized when bus tickets were sold to passengers that secured a ride on one of the Company's tenant carrier buses.

### (g) Property rental

While the Company directly operated the terminal, the Company earned rental revenue for the use of the Company's bus platforms, office and retail space and parking facilities. Revenue was recognized in accordance with the various rental agreements which were usually based on a fixed rate per month or fee per use.

As of July 8, 2012, the Company earns lease revenue for the use of the entire coach terminal including the retail space, lockers and parking facilities.

#### (h) Miscellaneous Revenue

Miscellaneous Revenue is comprised mainly of bank interest and locker revenue. While the Company directly operated the terminal, locker revenue was earned through the rental of lockers to bus passengers travelling on inter-city coach services. Revenue was recognized when the lockers were used.

# (i) Insurance Liabilities

Insurance liabilities reflect an actuarial assessment of the automobile claims liability on the basis mandated by the Financial Services Commission of Ontario. When a claim is reported, a case reserve is established by adjusters and lawyers employed by the TTC. The liability includes an actuarially estimated provision for claims incurred but not yet reported and internal and external adjustment expenses. Claims provisions are first discounted to reflect the time value of money and provisions for adverse deviations are added in accordance with accepted actuarial practice and the requirements of the Financial Services Commission of Ontario.

# 3. TANGIBLE CAPITAL ASSETS

The cost of tangible capital assets is as follows:

(in \$000s)				
	Cost Dec 31, 2012			
	Beginning	Additions	Disposals	Ending
Land	886	-		886
Buildings	15,107	7	-	15,114
Furniture, Fixtures &	695	-	(695)	-
Other Equipment				
Total	16,688	7	(695)	16,000

(in \$000s)				
	Cost Dec 31, 2011			
	Beginning	Additions	Disposals	Ending
Land	886	_	-	886
Buildings	15,107	-	-	15,107
Furniture, Fixtures &	695	-	-	695
Other Equipment				
Total	16,688	-	-	16,688

Notes to the Consolidated Financial Statements, page 3

Year ended December 31, 2012

The accumulated amortization for tangible capital assets is as follows:

(in \$000s)				
	Acc	umulated Amortizat	ion Dec 31, 2012	
	Beginning	Depreciation	Disposals	Ending
Land	-	-	-	-
Buildings	10,478	567	-	11,045
Furniture, Fixtures &	641	4	(645)	-
Other Equipment				
Total	11,119	571	(645)	11,045

(in \$000s)						
	Accumulated Amortization Dec 31, 2011					
	Beginning	Depreciation	Disposals	Ending		
Land	-	-	-	-		
Buildings	9,926	552	-	10,478		
Furniture, Fixtures &	633	8	-	641		
Other Equipment						
Total	10,559	560	-	11,119		

Based on above, net book value is as follows:

(in \$000s)		
	Net Book Value	Net Book Value
	Dec 31, 2012	Dec 31, 2011
Land	886	886
Buildings	4,069	4,629
Furniture, Fixtures & Other Equipment	-	54
Total	4,955	5,569

# 4. ADVANCES FROM PARENT

The advance from parent consists of the following:

(in \$000s)	Dec 31, 2012	Dec 31, 2011
Current receivable/(payable)	(90)	518
Accrued interest on loan	7,978	10,177
Demand loan payable, at prime	4,076	5,439
Total advances from parent	11,964	16,134

Interest expense on the demand loan amounted to 438,000 (2011 - 455,000).

# 5. BUDGET DATA

Budget data presented in these consolidated financial statements is based upon the 2012 operating budget approved by the Board of Directors of the Toronto Coach Terminal Inc.

## 6. SEGMENT DISCLOSURES AND EXPENDITURES BY OBJECT

(a) The following tables provide a breakdown of the consolidated statement of financial position, based upon the two segments of the Company, the Coach Terminal ("TCTI") and the Insurance Company ("TTCIC"). The figures exclude TCTI's investment of \$100,000 (2011 - \$100,000) in TTCIC and TCTI's advance to TTCIC of \$2.9 million (2011 - \$2.9 million), as they are eliminated upon consolidation.

(in \$000s)	Dec 31, 2012	TCTI	TTCIC	Total
Financial Assets				
Cash		1,249	3,000	4,249
Accounts Receivabl	le	2	3	5
Indemnity receivable	e from the TTC	-	154,746	154,746
Total Financial Asse	ets	1,251	157,749	159,000
Liabilities				
Accounts payable a	and accrued liabilities	374	3	377
Advances from pare	ent	11,964	-	11,964
Insurance Liabilities		-	154,746	154,746
Total Liabilities		12,338	154,749	167,087
Non-Financial Asset	ts			
Prepaid expenses		-	-	-
Tangible capital ass	ets	4,955	-	4,955
Total Non-Financial	Assets	4,955	-	4,955
Capital Stock		1,000	-	1,000
Accumulated (Defic	it)	(4,132)	-	(4,132)
				~

(in \$000s) D	ec 31, 2011	TCTI	TTCIC	Total
Financial Assets				
Cash		5,566	3,004	8,570
Accounts Receivable		57	3	60
Indemnity receivable from the	TTC	-	144,772	144,772
Total Financial Assets		5,623	147,779	153,402
Liabilities				
Accounts payable and accrue	d liabilities	706	7	713
Advances from parent		16,134	-	16,134
Insurance Liabilities		~	144,772	144,772
Total Liabilities		16,840	144,779	161,619
Non-Financial Assets				
Prepaid expenses		3	-	3
Tangible capital assets		5,569	-	5,569
Total Non-Financial Assets		5,572	-	5,572
Capital Stock		1,000	-	1,000
Accumulated (Deficit)		(3,645)	-	(3,645)

(b) The following tables provide a breakdown of the consolidated statement of operations and deficit by function and by expenditure object:

668

(3,645)

668

(3,645)

2012	Customer	Terminal/Bldg.	TCTI	TTCIC	Consolidated Total
(in \$000s)	Service	Management	Total	Total	lotai
Revenues					
Commissions & fees on ticket sales	-	-	1,780	-	1,780
Property rental	-	-	1,269	-	1,269
Miscellaneous	-	-	184	39	223
Total Revenue	-	-	3,233	39	3,272
Expenses					
Wages, salaries and benefits	1,298	861	2,159	_	2,159
Materials, services and supplies	69	312	381	39	420
Property taxes	-	171	171	-	171
Depreciation	-	571	571	-	571
Interest expense	-	438	438	-	438
Total Expenses	1,367	2,353	3,720	39	3,759
Annual Loss		_	(487)		(487)
Accumulated (Deficit)			(4,132)		(4,132)
7.000					
2011	Customer Service	Terminal/Bldg. Management	TCTI Total	TTCIC Total	Consolidated Total
(in \$000s)	Service	wanagement	TOTAL	Total	
_					
Revenues					
Commissions & fees on ticket sales	-		4,072	-	4,072
	-	-	1,389	-	1,389
Commissions & fees on ticket sales	- - -	- -		- - 31	1,389 292
Commissions & fees on ticket sales Property rental		-	1,389	31 31	1,389
Commissions & fees on ticket sales Property rental Miscellaneous Total Revenue		- - - -	1,389 261		1,389 292
Commissions & fees on ticket sales Property rental Miscellaneous Total Revenue Expenses	2.002	894	1,389 261		1,389 292
Commissions & fees on ticket sales Property rental Miscellaneous Total Revenue  Expenses Wages, salaries and benefits		894 653	1,389 261 <b>5,722</b>		1,389 292 <b>5,753</b>
Commissions & fees on ticket sales Property rental Miscellaneous Total Revenue  Expenses Wages, salaries and benefits Materials, services and supplies	2,002		1,389 261 <b>5,722</b> 2,896	31	1,389 292 <b>5,753</b> 2,896
Commissions & fees on ticket sales Property rental Miscellaneous Total Revenue  Expenses Wages, salaries and benefits Materials, services and supplies Property taxes	2,002	653	1,389 261 <b>5,722</b> 2,896 780	31	1,389 292 5,753 2,896 811
Commissions & fees on ticket sales Property rental Miscellaneous Total Revenue  Expenses Wages, salaries and benefits Materials, services and supplies	2,002	653 363	1,389 261 <b>5,722</b> 2,896 780 363	31	1,389 292 5,753 2,896 811 363

#### FINANCIAL INSTRUMENTS 7.

**Annual Surplus** Accumulated (Deficit)

The main categories of financial instruments held by the Company include cash and cash equivalents, indemnity receivable from the TTC, advances from parent and insurance liabilities.

Notes to the Consolidated Financial Statements, page 6

Year ended December 31, 2012

The indemnity receivable from the TTC corresponds with the insurance liabilities. This receivable arose from the indemnity agreement described in note 10(c). The payment of this receivable by the TTC is also covered by a separate guarantee agreement issued by the City. The Company considers the carrying value of the indemnity receivable to be approximately equivalent to their fair value. The maturity of the Indemnity Receivable from the TTC is directly linked to the maturity of Company's insurance liabilities, resulting in the Company having negligible liquidity and interest risk. The Company has low credit risk due to the guarantee agreement between the City and the Company and does not face market risk, or currency risk.

The carrying value of the advances from parent approximates its fair value as interest is accrued at the prime rate and compounded annually. The carrying values of accounts receivable and cash and cash equivalents approximate their fair values. The credit risks on these are considered negligible as they are readily convertible to cash on short notice. The company's accounts payable and accrued liabilities are all due for payment within 12 months of the consolidated balance sheet dates and approximate their fair value. The liquidity risk on accounts payable and accrued liabilities is managed through maintaining sufficient cash and cash equivalents.

#### 8. CASH AND CASH EQUIVALENTS

Pursuant to the guarantee agreement with the City described in note 10(d), the Insurance Co. is required to maintain cash or securities available for payment of current liabilities equal to one month's claims and operating expenses (all self-insured retention payments are processed through the TTC). The cash and cash equivalents amount restricted for this purpose is \$3,000,000 (Dec 31, 2011 - \$3,003,526).

## 9. CAPITAL STOCK

The capital stock includes 10,000 common shares with a par value of \$100 each.

## 10. LICENCE AND INDEMNITY RECEIVABLE

Insurance Co. received a license on July 12, 1994 from the Ontario Insurance Commission, now incorporated into the Financial Services Commission of Ontario, in order to transact the business of automobile insurance in the Province of Ontario. Insurance Co. initiated such transactions on July 30, 1994. By Provincial Order in Council dated July 6, 1994, Insurance Co. was granted the said license subject to the following conditions:

- Insurance Co. maintain, in aggregate, a paid-up capital and unimpaired surplus of not less than \$100,000;
- (b) Insurance Co. limit exclusively its underwriting to the automobile insurance risks of the TTC under the Compulsory Automobile Insurance Act or any successor thereto;
- (c) the indemnity agreement between the TTC and Insurance Co., whereby Insurance Co. is to be reimbursed by the TTC for all current and future costs and expenditures including all claims under the policies, continue and be in full force and effect; and
- (d) the complete and full guarantee of the TTC's liabilities and obligations under the indemnity agreement which Insurance Co. has received from the City remains in full force and effect.

As a result of the indemnity agreement and the City guarantee, Insurance Co. has negligible insurance risk, as any change in Insurance Co.'s insurance liabilities would be offset by a

Notes to the Consolidated Financial Statements, page 7

Year ended December 31, 2012

corresponding change in the balance of the indemnity receivable. For this reason, disclosures on specific insurance risks have not been made.

#### 11. INSURANCE LIABILITIES

Insurance liabilities are established to reflect all liabilities associated with the insurance policies at the balance sheet date. The ultimate cost of these liabilities will vary from the best estimate made by management for a variety of reasons, including additional information with respect to the facts and circumstances of the claims incurred.

#### Case Reserves

Insurance liabilities are based on the case reserves set by claims adjusters for each individual claim. These specialists apply their knowledge and expertise, after taking available information regarding the circumstances of the claim into account, to set individual case reserve estimates. The Company bases such estimates on the facts available at the time the reserves are established.

### **Incurred But Not Reported**

An incurred but not reported provision "IBNR" is then added to the case reserves as uncertainty exists on reported claims, because, for example, full information on case files may not be available at the valuation date, or losses have been incurred but are not yet reported. Therefore, the Company relies upon historical information and statistic models, to estimate the IBNR liability. The Company also uses reported claims trends, claims severity, exposure growth and other factors in estimating its IBNR reserve. The time required to learn of and settle claims is an important consideration in establishing the Company's reserves. The Company revises theses reserves as additional information becomes available.

## Time Value of Money and Provision for Adverse Deviation

The provision is discounted to take into account the time value of money and a provision for adverse deviation "PFAD" is added, as recommended by standard actuarial practice. Assumptions regarding the anticipated timing of future payments and an appropriate discount rate are made by management. As uncertainty exists with respect to the determination of these discounted estimates, an explicit PFAD is made for potential claims development. A PFAD is selected based on guidance developed by the Canadian Institute of Actuaries.

The following table summarizes the effects of the time value of money and PFADs on the insurance liabilities and claims adjustment costs.

Unpaid claims and claims	Undiscounted	Time Value	PFAD	Discounted
adjustment costs:		of Money		
As at December 31, 2012	149,825,000	(8,894,000)	13,815,000	154,746,000
As at December 31, 2011	137,331,000	(5,605,000)	13,046,000	144,772,000

As at December 31, 2012, the interest rate used to determine the time value of money was 1.95% (December 31 2011 – 1.35%) and reflected the market yield.

Based on the indemnity agreement described in note 10(c), there is no net impact on the Company as a result of changes in the amount of the insurance liability as any increase would be offset by an increase in the indemnity receivable.