TORONTO COACH TERMINAL INC. REPORT NO.

MEETING DATE: December 19, 2013

SUBJECT: 2014 Operating Budget

ACTION ITEM

RECOMMENDATION

It is recommended that the Board approve the 2014 Operating Budget for the Toronto Coach Terminal Inc. (TCTI) as set out in this report.

DISCUSSION

The 2014 TCTI Operating Budget includes the following highlights and is summarized in the table below:

- (1) Revenues are based on the existing lease with GACCTO and will remain unchanged from 2013;
- (2) Expenses will drop by more than one-half due to the discontinuance of an external audit;
- (3) A planned \$1.5 million loan repayment to the TTC at the end of 2013 will reduce the 2014 interest expense budget by approximately 10%; and
- (4) TCTI's budgeted net profit for 2014 is expected to be \$325K, representing a 14% improvement over the 2013 budget.

Budget Summary

\$000s	2014	2013	
	BUDGET	BUDGET	CHANGE
Revenues	1,200	1,200	-
Expenses	5	11	(6)
Cash Flow From Operations	1,195	1,189	6
Depreciation	557	557	-
Operating Profit	638	632	6
Interest Expense (Net)	313	346	(33)
Net Profit	325	286	39

TERMINAL OPERATIONS/LEASE

Since assuming responsibility for the management of the bus terminal, GACCTO has fulfilled its lease obligations, operating and maintaining the terminal in a professional and customer-focused manner as well as making rent payments on time.

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