

TORONTO COACH TERMINAL INC REPORT NO.

MEETING DATE: DECEMBER 12, 2011

SUBJECT: FINANCIAL REPORT FOR THE TORONTO COACH
TERMINAL INC. FOR THE ACCOUNTING PERIOD
ENDING OCTOBER 1, 2011

INFORMATION ITEM

RECOMMENDATION

It is recommended that the Board receive for information the Financial Report for Toronto Coach Terminal Inc. for the accounting period ending October 1, 2011.

DISCUSSION

The attached report provides information on the financial status as at October 1, 2011 and year-end projections.

November 10, 2011
42-48

ATTACHMENTS

P:\FinState\FinS01\SHAROON\Accounting Coordinator_2011 TCTI BOARD

TORONTO COACH TERMINAL INC.

EXPLANATIONS OF SIGNIFICANT BUDGET VARIANCES

Year to October 1, 2011

The year-to-date financial results show:

- \$112,000 or 5.1% in higher **Commissions Earned** due to higher than budgeted sales for the carriers;
- \$49,000 or 3.4% in higher **Terminal/Platform Rental** mostly due to increased facility fee revenue as a result of higher than budgeted transactions, along with an increase in fees earned on the new Megabus route to Pittsburgh, offset by lower than anticipated use of revenue-generating parking spaces;
- \$50,000 or 8.5% in lower **Plant Maintenance** costs mostly due to timing differences in scheduled trade work and staff's continuing commitment to contain and reduce ongoing maintenance costs, wherever possible;
- \$25,000 or 4.4% in lower **Other Employee Costs** primarily reflecting lower labour costs;
- \$18,000 or 6.3% in lower **Other Administration** costs mostly due to reduced TTC administration charge as a result of lower labour costs for replacement TTC staff and a reduction in the allocation of TTC departmental costs to TCTI for work performed on its behalf; and
- \$41,000 or 12.2% lower **Net Interest Expense** mostly due to a lower than expected average prime rate of interest producing a lower interest expense, along with higher interest income earned on banked funds due to higher than expected bank balance.

Year-End Projections

Notable current projections for the year which largely reflect the continuation of the factors noted above include:

- \$116,000 or 4% in higher **Commissions Earned**;
- \$69,000 or 3.5% in higher **Terminal/Platform Rental**;
- \$39,000 or 9.8% in lower **Other Administration** costs;
- \$20,000 or 2.7% in lower **Other Employee Costs**;
- \$50,000 or 11.2% in lower **Net Interest Expense**, as well as
- \$26,000 or 6.7% in lower **Property Taxes** mostly due to a lower than anticipated tax rate and a net reduction in the property assessments of the two terminals.

TORONTO COACH TERMINAL INC.

Balance Sheet (Unaudited)

End of Period 9

	2011	2010
	(\$000s)	
ASSETS		
Current assets		
Cash and cash equivalents	5,168	3,900
Advances to subsidiary	2,600	2,500
Accounts receivable	19	20
Prepaid expenses	87	127
	<u>7,874</u>	<u>6,547</u>
Long-term assets		
Investment in subsidiary	100	100
Net capital assets	5,714	6,323
	<u>13,688</u>	<u>12,970</u>
LIABILITIES AND CAPITAL DEFICIENCY		
Current liabilities		
Accounts payable and accrued liabilities	477	965
Unsettled accident claims	10	20
Advances from parent	16,001	15,430
	<u>16,488</u>	<u>16,415</u>
Long-term liabilities		
Unsettled accident claims	40	83
	<u>16,528</u>	<u>16,498</u>
Capital deficiency		
Capital stock:		
Authorized and issued		
10,000 common shares	1,000	1,000
Deficit	(3,840)	(4,528)
	<u>(2,840)</u>	<u>(3,528)</u>
	<u>13,688</u>	<u>12,970</u>