



# **Award of Wheel-Trans Taxi Service Contracts**

FEBRUARY 25, 2020

# Purpose of Board Report

## 1. Award Service Contracts for:

- Accessible Taxi Distance-Based Service
- Sedan Meter-Based Taxi Service

## 2. Authorize Amendments to Increase Current Upset Limit for the:

- 4 Current AT Contracts by \$5.5M
- 2 Current Sedan Contracts by \$7M

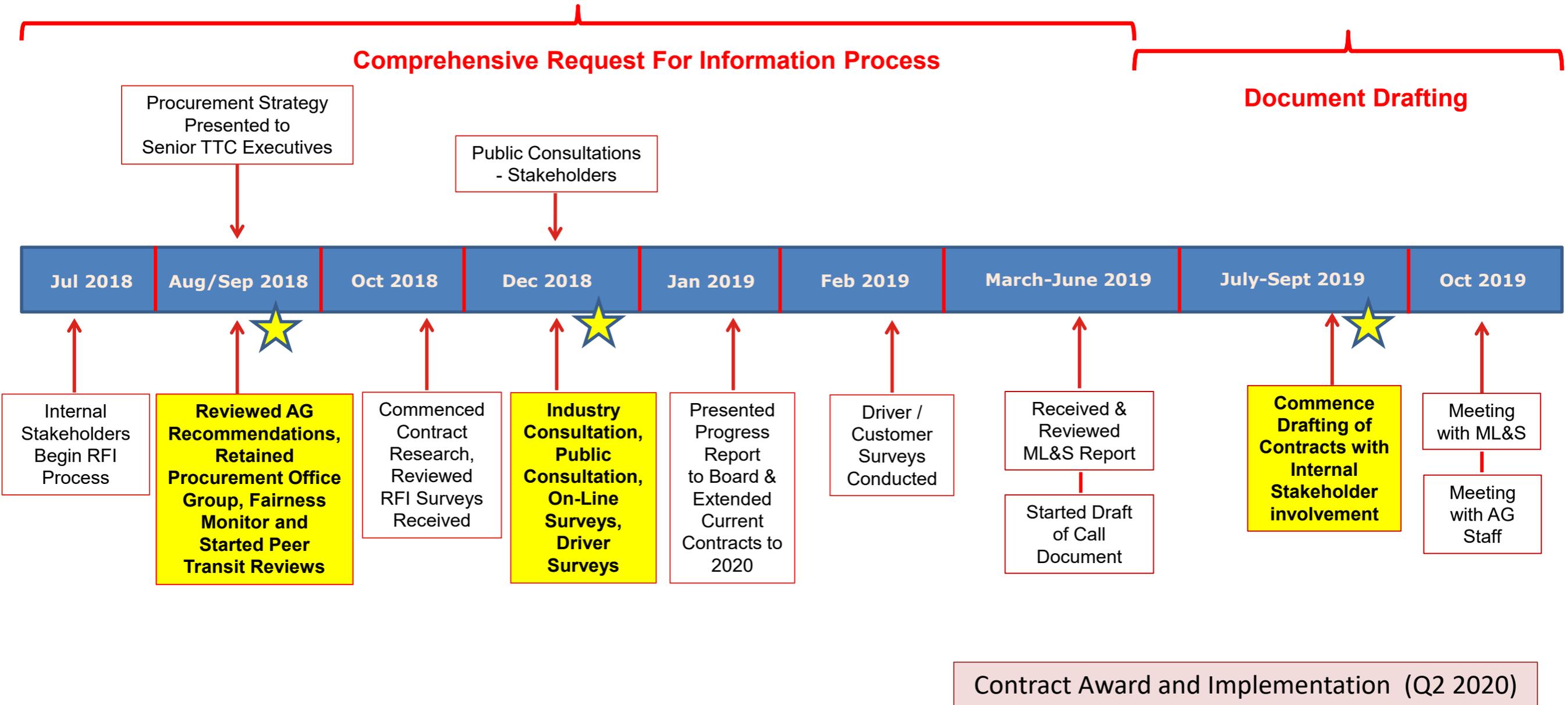
## 3. Delegate Authority to CEO to Allocate Increases Current Contracts



# RFI Strategy Timeline (Part 1)

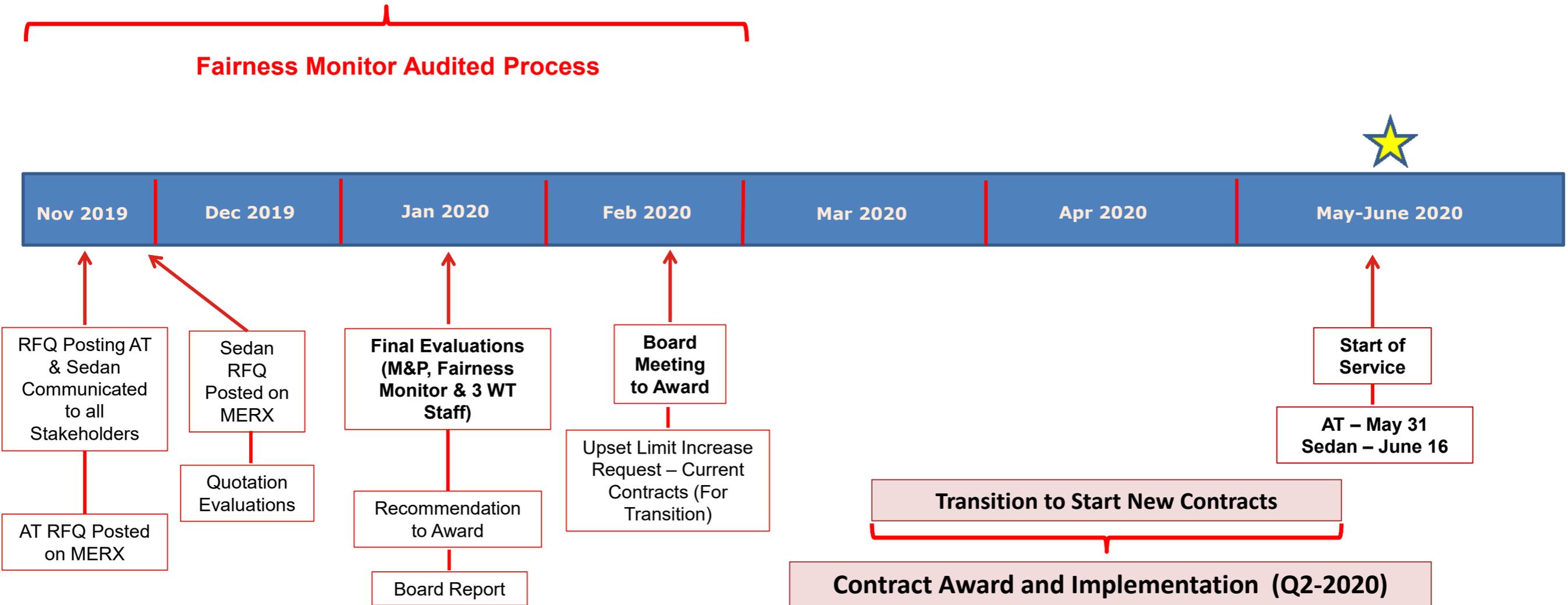
## Comprehensive Request For Information Process

## Document Drafting

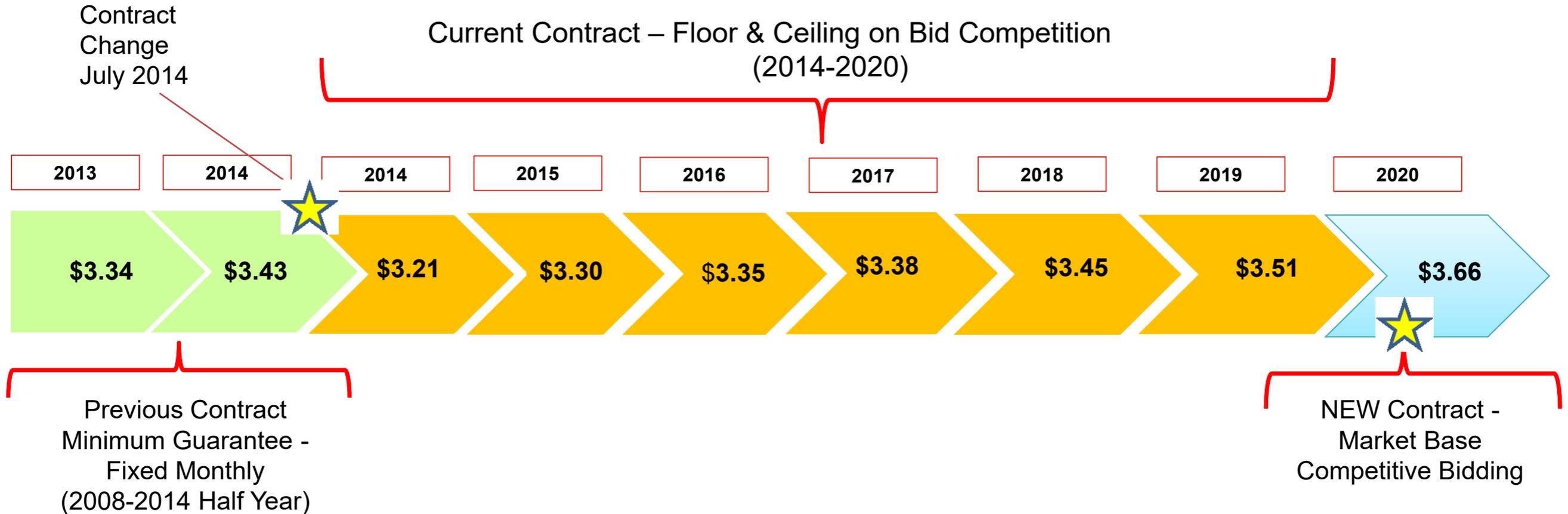


# RFQ Procurement Timeline (Part 2)

## Fairness Monitor Audited Process



# Evolution of AT Cost per Km – Over Contracts



# Budgeted Scheduled Cost – 2019 Overview

- Total Customers Carried 2019
  - 4.06 Million
- Bus Cost of Delivery – Utilizing 270 Buses
  - Cost \$51.86 per passenger <sup>(1)</sup>
- Total Taxi Cost of Delivered – Utilizing 3,000 AT & Sedan
  - Average Cost: \$23.28 per passenger

<sup>(1)</sup> Note: This Does Not Include Capital Costs (Facility, Expanded Control Centre and Bus Procurement)



# Accessible Taxi Procurement Award

- Request to Award up to 5 Service Contracts
  - Evaluation Members – M & P Staff, 3 WT Staff & Fairness Monitor
  - Procurement Process – Evaluation Criteria
    - Meet Pass/Fail Requirements
    - 60% Qualitative and 40% Pricing
  
- Highest Total Overall Rating – Successful Bids Awarded to:
  - Associated Toronto Taxi-Cab Co-Operative (Co-Op)
  - 1145659 Ontario Limited (Checker Taxi)
  - 2605881 Ontario Inc. (Royal Taxi)
  - 1210670 Ontario Inc. (Scarborough City Cab)
  - Beck Taxi Ltd. (Beck)\*  
(\* = New to AT Contracts)
  
- Total Upset Limit (Total AT Contracts) – 5 Year Contract + Two (1 yr.)
  - **\$255,000,000**

# Sedan Taxi Procurement Award

- Request to Award up to 3 Service Contracts
  - Evaluation Members – M & P Staff, 3 WT Staff & Fairness Monitor
  - Procurement Process – Evaluation Criteria
    - Meet Pass/Fail Requirements
    - 60% Qualitative and 40% Pricing
- Highest Overall Rating – Successful Bids Awarded to:
  - Associated Toronto Taxi-Cab Co-Operative (Co-Op)
  - 1210670 Ontario Inc. (Scarborough City Cab) (\*)
  - Beck Taxi Ltd. (Beck)

(\*) = New to Sedan Contract JV
- Total Upset Limit (Total Sedan Contracts)- 5 Year Contract + Two (1)yr.
  - **\$147,000,000**

# Transition to New Contracts

March

- Commercial Compliance
- Securities (Letter of Credit, Bond)
- Driver Workforce Acquisition
- Vulnerable Sector Screening (Drivers and Staff)
- Training (All variations – Accessible and AODA)

April

- Call Centre Setup and Training on WT Software Systems
- Dispatch Office – Training and Technical Integration
- Non-Disclosure Agreements
- Presto Infrastructure and Training
- ML&S Confirmation of Drivers and Vehicles in Good Standing

May

- Standard Business Attire
- Licensed Driver and Taxicab Inspection & Authorization for Work
- Vehicle Inspections, Branding and Authorization
- Start of Service (May 31 2020 – AT, June 16, 2020 – Sedan)



# Service Contracts

## QUESTIONS?

