# TORONTO TRANSIT COMMISSION REPORT NO.

MEETING DATE: January 31, 2007

SUBJECT: Procurement Authorization – For the Supply of Pest Control Services

#### RECOMMENDATION

It is recommended that the Commission approve the issuance of a purchase order to Abell Pest Control Inc. to cover the supply of pest control services in the upset limit amount of \$275,000.00 for a 5 year term commencing on February 1, 2007 to January 31, 2012.

#### **FUNDING**

Sufficient funds are included in the 2007 TTC Operating Budget and will be included in future Operating Budgets as required.

#### **BACKGROUND**

The Commission's current contract for the supply of pest control services will expire on January 31, 2007 which covers the control of pests on Commission vehicles and the control of pigeons at various Commission garages.

#### **DISCUSSION**

Seven companies were invited to submit proposals in addition to the public advertisement on the Commission's web site on October 11, 2006, out of which four companies submitted proposals as summarized on the attached Appendix 'A'.

Proponents were required to submit a per application price for the control of insects on Commission vehicles, over a 5 year term. A separate price was required for each of the five years of the contract based on the specific quantity of work, and the pricing is to remain firm for each year of the contract. In addition, proponents were required to submit both corporate and staff qualifications, demonstrating a minimum of approximately 5 years experience with contracts of a similar size and nature.

Purity Pest Control Limited (Purity), submitted the lowest pricing however, they failed to provide the required staff qualifications. As a result, their proposal is therefore considered commercially non complaint and unacceptable.

Abell Pest Control Inc. (Abell) submitted the second lowest proposal pricing. They provided all the required submission requirements and did not take any exceptions or qualifications to the Commission's terms and conditions. They are the current contractor and their performance is satisfactory. Their submission is considered commercially compliant and they are recommended for the award of a contract.

Reliable Exterminators Ltd. (Reliable) submitted the third lowest proposal pricing. They provided all the required submission requirements and did not take any exceptions or qualifications to the Commission's terms and conditions. Their submission is considered commercially compliant.

E-Safe Pest Control (E-Safe) submitted the highest proposal pricing. They failed to demonstrate the required 5 year corporate and staff experience and their submission is therefore considered commercially non-compliant and they were not considered further.

The price comparison revealed that Abell's pricing for the first year of the contract is approximately 3% lower than the current contract pricing and their pricing remains unchanged for the remaining 4 years of the contract. Therefore Abell is recommended for the award of a contract for a 5 year period.

The recommended upset limit amount includes an allowance of approximately 20% to cover new requirements and fluctuations in usage over the 5 year term of the contract.

#### **JUSTIFICATION**

Award of the above contract will ensure the uninterrupted supply of the control of pests on Commission vehicles and the control of pigeons at various Commission garages.

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January 16, 2007 9-118-67 - Appendix – 'A'

# Appendix 'A'

### SUPPLY OF PEST CONTROL SERVICES

## PROPOSAL SUMMARY

Pest Control on	Abell Pest	Reliable	E-Safe Pest	J
Vehicles & Garages	Control	Exterminators	Control	
5 YR EVALUATED TOTAL	\$229,278.00*	\$248,421.60	\$398,454.00**	\$!

<sup>\*</sup> Recommended for award.
\*\* Commercially non compliant.