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**TORONTO TRANSIT COMMISSION  
REPORT NO.**

**MEETING DATE:** February 27, 2007

**SUBJECT:** Procurement Authorization – Supply Of Pest Control Services

**RECOMMENDATION**

It is recommended that the Commission approve the issuance of a purchase order to Abell Pest Control Inc. to cover the supply of pest control services in the upset limit amount of \$275,000.00 for a 5 year term commencing on March 1, 2007 to February 29, 2012.

**FUNDING**

Sufficient funds are included in the 2007 TTC Operating Budget and will be included in future Operating Budgets as required.

**BACKGROUND**

The Commission's current contract for the supply of pest control services will expire on February 28, 2007 which covers the control of pests on Commission vehicles and the control of pigeons at various Commission garages.

At its meeting of January 31, 2007, the Commission deferred the Pest Control report pending staff verifying that the substances used to control the pests are environmentally friendly. The verification is located in the discussion section of this report.

**DISCUSSION**

Seven companies were invited to submit proposals in addition to the public advertisement on the Commission's web site on October 11, 2006, out of which four companies submitted proposals as summarized on the attached Appendix 'A'.

Proponents were required to submit a per application price for the control of insects on Commission vehicles, over a 5 year term. A separate price was required for each of the five years of the contract based on the specific quantity of work, and the pricing is to remain firm for each year of the contract. In addition, proponents were required to submit both corporate and staff qualifications, demonstrating a minimum of approximately 5 years experience with contracts of a similar size and nature.

Purity Pest Control Limited (Purity), submitted the lowest pricing however, they failed to provide the required staff qualifications. As a result, their proposal is therefore considered commercially non compliant and unacceptable.

Abell Pest Control Inc. (Abell) submitted the second lowest proposal pricing. They provided all the required submission requirements and did not take any exceptions or qualifications to the Commission's terms and conditions. They have previously provided pest control services to the Commission in a satisfactory manner. Their submission is considered commercially compliant and they are recommended for the award of a contract.

Reliable Exterminators Ltd. (Reliable) submitted the third lowest proposal pricing. They provided all the required submission requirements and did not take any exceptions or qualifications to the Commission's terms and conditions. Their submission is considered commercially compliant.

E-Safe Pest Control (E-Safe) submitted the highest proposal pricing. They failed to demonstrate the required 5 year corporate and staff experience and their submission is therefore considered commercially non-compliant and they were not considered further.

The price comparison revealed that Abell's pricing for the first year of the contract is approximately 3% lower than the current contract pricing and their pricing remains unchanged for the remaining 4 years of the contract. Therefore, Abell is recommended for the award of a contract for a 5 year period.

The recommended upset limit amount includes an allowance of approximately 20% to cover new requirements and fluctuations in usage over the 5 year term of the contract.

The products to be used to control pests under this contract are specified by the Safety Department and the products are in compliance with the City of Toronto Pesticide By-Law and the Federal Pest Control Products Act. The recommended company has provided acceptable Material Safety Data Sheets (MSDS) to confirm that they will be providing the specified products for the control of pests.

## **JUSTIFICATION**

Award of the above contract will ensure the uninterrupted supply of the control of pests on Commission vehicles and the control of pigeons at various Commission garages.

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February 7, 2007  
9-118-67  
- Appendix – 'A'

**Appendix 'A'**

**SUPPLY OF PEST CONTROL SERVICES**

**PROPOSAL SUMMARY**

<b>Pest Control on Vehicles &amp; Garages</b>	<b>Abell Pest Control</b>	<b>Reliable Exterminators</b>	<b>E-Safe Pest Control</b>	<b>I</b>
5 YR EVALUATED TOTAL	<b>\$229,278.00*</b>	\$248,421.60	\$398,454.00**	\$

\* Recommended for award.  
\*\* Commercially non compliant.