

TORONTO TRANSIT COMMISSION REPORT NO.

MEETING DATE: December 6, 2007

SUBJECT: PROCUREMENT AUTHORIZATION FOR THE
SUPPLY OF PARKAS, WINDBREAKERS AND
TOPCOATS

RECOMMENDATION

It is recommended that the Commission approve acceptance of the following contracts on the basis of the lowest compliant proposal pricing for a three year period from 2008 through to 2010 as follows:

1. Outdoor Outfits for Operator Parkas and Windbreakers in the upset amount of \$651,288.73;
2. Avon Sportswear for Operator Topcoats in the upset amount of \$127,383.60; and
3. Nikaldi Sportswear for Supervisor Parkas and Windbreakers in the upset amount of \$111,301.62.

FUNDING

Sufficient funds for the 2008 expenditures are included in the 2008 TTC and Wheel-Trans Operating Budgets, and sufficient funds will be provided in future operating budgets as required.

BACKGROUND

Under the terms of the Collective Agreement, the Commission is required to supply Operators and Collectors with uniform parkas, topcoats and windbreakers. In addition, the Commission also supplies parkas and windbreakers to uniformed Supervisory personnel.

DISCUSSION

Eight companies were invited to submit proposals in addition to the public advertisement on the TTC Web Site on October 3, 2007 out of which six companies submitted proposals as summarized on the attached Appendix A.

**PROCUREMENT AUTHORIZATION FOR THE
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TOPCOATS**

The Request for Proposal (RFP) stipulated that the Operator garments (parkas, windbreakers, and topcoats) have to be manufactured by union personnel and have union labels affixed to the finished garments. Consequently, the Proponents were required to submit with their proposal proof of union affiliation for the Operator clothing. Further, the proponents were also required to provide the name and address of the manufacturing facility to be utilized in the production of all the clothing in order to determine that the garments were being purchased from responsible manufacturers that comply with the Commission's specified requirements.

The parkas and windbreakers for the supervisory staff are not required to be manufactured by union workers however the proponents are required to comply with the City of Toronto Fair Wage Policy for the supply of these garments.

Outdoor Outfits submitted the lowest proposal pricing for the Operator Parkas and Windbreakers; the second lowest proposal pricing for the Operator Topcoats and Supervisor Parkas and the third lowest proposal pricing for Supervisor Windbreakers. They did not state any exceptions or qualifications in their submission and they have provided evidence of union affiliation. Their proposal submission is considered acceptable for the Operator Parkas and Windbreakers and they are being recommended for award in the total amount of \$651,288.73 for these 2 items.

Avon Sportswear submitted the lowest proposal pricing for the Operator Topcoats, the second lowest proposal pricing for the Operator Parkas, Operator Windbreaks and Supervisor Windbreakers and the third lowest proposal pricing for Supervisor Parkas. They did not state any exceptions or qualifications and have provided evidence of union affiliation. Their proposal submission is considered acceptable for the Operator Topcoats and they are recommended for award in the total amount of \$127,383.60 for this item.

Nikaldi Sportswear submitted the lowest proposal pricing for the Supervisor Parkas and Windbreakers. They did not submit proof of union affiliation and therefore their submission for the Operator clothing portion of the bid only was not evaluated further. They did not state any exceptions or qualifications and they comply with the City of Toronto's Fair Wage Policy. Their submission is considered acceptable and recommended for award for Supervisor Parkas and Windbreakers in the total amount of \$111,301.62 for these 2 items.

Basil Corporate Solutions, R. Nicholls Distributors and FM Embroidery all submitted higher priced proposals than the recommend companies and were not considered further. FM Embroidery did not submit proof of union affiliation or the name and address of the manufacturing facility, consequently their submission was considered incomplete and commercially unacceptable.

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The 3 recommended companies (Outdoor Outfits, Avon Sportswear and Nikaldi Sportswear) were reviewed by the City of Toronto's Fair Wage Office and City staff has confirmed that they comply with the City's Fair Wage Policy.

The unit prices quoted are on average approximately 8.3% less for year one than those currently being paid with a 2.3% increase in year two over year one pricing and a 1.6% increase in year three over year two pricing.

JUSTIFICATION

These contracts will ensure an uninterrupted supply of uniform parkas, topcoats and windbreakers for the 2008, 2009 and 2010 issue.

November 16, 2007
17-30
Appendix A - Summary of Proposals

APPENDIX 'A'

PROCUREMENT AUTHORIZATION FOR THE
SUPPLY OF UNIFORM PARKAS, WINDBREAKERS
AND TOPCOATS FOR 2008, 2009 AND 2010

SUMMARY OF PROPOSALS

GARMENT	NIKALDI SPORTSWEAR	OUTDOOR OUTFITS	FM EMBROIDERY LTD.	AVON SPORTSWEAR	BASIL CORPORATE SOLUTIONS INC.	R. NICHOLLS DISTRIBUTORS
Operator Parkas	\$401,200.20	*\$401,131.80	\$467,240.40	\$520,532.55	\$1,335,166.06	-
Operator Topcoats	\$121,119.30	\$152,111.68	\$138,481.50	*\$127,383.60	\$318,424.96	-
Operator Windbreakers	\$219,864.96	*\$250,156.93	\$284,537.16	\$267,098.58	\$1,472,070,.60	-
Supervisor Parkas	*\$69,379.26	\$86,256.62	\$92,528.10	\$99,333.90	\$227,181.66	\$142,251.20
Supervisor Windbreakers	*\$41,922.36	\$75,641.28	\$67,469.76	\$65,399.52	\$250,019.51	\$97,478.21

*TOTAL RECOMMENDED AWARD