

MEETING DATE: JUNE 21, 2006

SUBJECT: Purchase Of Supervisory And Operator Clothing

RECOMMENDATION

It is recommended that the Commission authorize the award of three-year inventory supply contracts for the supply of operator clothing to the following companies for the period from September 2006 to September 2009:

- Toronto Grace Fashions Incorporated for \$297,000 including applicable taxes.
- R. Nicholls Distributors Incorporated for \$158,000 including applicable taxes.
- Muir Cap & Regalia Limited for \$124,000 including applicable taxes.
- T.Q. Knits Worldwide Incorporated for \$51,000 including applicable taxes.

FUNDING

Sufficient funds to cover these items have been included in the 2006 TTC Operating Budget and will be included in future budgets as required. These inventory materials will be charged to the appropriate budget at the time of issuance from Stores.

BACKGROUND

The subject operator clothing are comprised of various sized caps, sweaters, pullovers, smocks and neckties for supervisory and operator uniform needs.

DISCUSSION

Proposals were invited from fourteen known companies coupled with an advertisement on the TTC internet website on February 28, 2006. Seven companies submitted proposals as summarized in Appendix 'A'.

The proposal called for 114 pre-approved part types. The proponents were also advised that alternatives would not be considered during the evaluation. In addition, the proposal stated that for all non-supervisory apparel, proof of union affiliation must be submitted with their proposal and that failure to do so would result in disqualification. A total of 113 part types are being recommended for award. The 1 part type that is not being recommended for award had pricing deemed too excessive for acceptance. Staff will investigate this part and will try other sources of supply for this item.

Toronto Grace Fashions Incorporated submitted prices on 58 part types and has the lowest compliant price on 30 part types. However, 1 part type's pricing was determined to be excessive in price when compared to the previous purchase and was removed from the evaluation. Therefore, they are recommended to be awarded an upset limit contract for \$297,000 for 29 part types.

R. Nicholls Distributors Incorporated submitted prices on 114 part types and has the lowest compliant price on 36 part types. They are recommended to be awarded an upset limit contract for \$158,000 for 36 part

types.

Muir Cap & Regalia Limited submitted prices on 52 part types and has the lowest compliant price on 32 part types. They are recommended to be awarded an upset limit contract for \$124,000 for 32 part types.

T.Q. Knits Worldwide Incorporated submitted prices on 32 part types and has the lowest price on all the 32 part types. However, they did not provide proof of union affiliation as required in the specifications for 16 of the 32 part types thereby rendering their submission for those part types as non-compliant and was not considered further for those 16 part types. Therefore, they are recommended to be awarded an upset limit contract for \$51,000 for the 16 supervisory compliant part types.

Unisync Group Limited submitted prices on 62 part types and has the lowest price on 14 part types. However, they did not provide proof of union affiliation as required in the specifications thereby rendering their submission as non-compliant and was not considered further.

Century Neckwear Manufacturing GD. submitted prices on 16 part types and has the lowest price on 1 part type. However, they did not provide proof of union affiliation as required in the specifications thereby rendering their submission as non-compliant and was not considered further.

Blitz Canada submitted prices on 43 part types, however their proposal was incomplete as it did not contain the required lead times rendering their proposal as non-compliant and was not considered further.

Each contract includes approximately 20% contingency for variances between forecasted and actual usage and new parts yet to be identified which may be added to the contracts during the contract term.

The pricing for the new three-year inventory supply contracts are approximately 6% higher in the first year of the contract. The pricing will be approximately 1% higher in year two based on year one pricing and approximately 1% higher in year three based on year two pricing.

JUSTIFICATION

These clothing items are required in order to maintain supervisory and operator uniform needs.

May 30, 2006

9-118-55

Attachment – Appendix ‘A’

PURCHASE OF SUPERVISORY AND OPERATOR CLOTHING

APPENDIX 'A'

PROPOSAL SUMMARY

PROPONENT	NO. OF ITEMS PRICED	AMOUNT PROPOSED	NO. OF ITEM RECOMMEND
Toronto Grace Fashions Incorporated	58	\$536,045.22	29
R. Nicholls Distributors Incorporated	114	\$809,249.29	36
Muir Caps & Regalia Limited	52	\$173,813.99	32
T.Q. Knits Worldwide Incorporated	32	\$203,068.45	16
Unisync Group Limited *	62	\$480,786.38	--
Century Neckwear Manufacturing GD. *	16	\$135,430.07	--
Blitz Canada **	43	\$319,575.15	--

*** Did not provide proof of union affiliation.**

**** Did not provide lead times.**