MEETING DATE: October 20, 2004

SUBJECT: Procurement Authorization - Supply Of Dump Trucks

RECOMMENDATION

It is recommended that the Commission approve the acceptance of the proposal submitted by Humberview Motors Inc., and award of a contract in the amount of \$505,055.85 for the supply of five (5) dump trucks, and the supply and installation of snow plows on two (2) of these trucks.

FUNDING

Funds for these expenditures were included in Project 4.21, under Purchase Replacement Non-Revenue Vehicles (as set out on pages 1009 to 1029 of the State of Good Repair / Safety Category) in the TTC 2004-2008 Capital Program, as approved by City Council on April 21, 2004.

BACKGROUND

The Commission currently owns eighteen (18) dump trucks. Seven (7) of these vehicles are equipped with salt spreaders and snow plows. These trucks are designed as year-round multi-purpose vehicles. In the winter, these trucks plow and salt the Commission's bus loops, streetcar loops, Kiss-n-rides, roadways into yards, access roads to emergency exits, and staff parking lots. In the summer, the snow plows and salters are removed and the trucks are used for track maintenance and construction. The five (5) trucks being purchased in this report are replacement vehicles for Streetcar Way and Track & Structure.

DISCUSSION

This Request for Proposals (RFP) was for the supply and delivery of three dump trucks. The work is comprised of the complete design, engineering and integration of a dump body and a towing package onto a diesel powered conventional truck cab and chassis. In addition, the RFP also requested optional pricing for the supply of two additional dump trucks complete with snow plows and the provision for air ride suspension and cargo support tracks on up to five vehicles.

Staff contacted the City of Toronto Fleet Purchasing Department staff to explore the possibility of a bulk purchase with the City and were advised that the City did not have a need at this time. Staff will continue to work with City staff to combine future requirements.

Specifications were prepared and a RFP was posted on the TTC M&P's website and issued to twenty-one companies on July 27, 2004, with a closing date of September 3, 2004. Proposals were received from two companies which are summarized on the attached Appendix "A". The proposal validity date expires on December 2, 2004.

Humberview Trucks (Humberview) submitted the lowest priced proposal and stated no exceptions to the specified requirements and is considered commercially acceptable.

Alex Irvine Motors (Alex Irvine) submitted the second lowest priced proposal which stated an exception to the specified provision of a comprehensive "Train the Trainer" video/written/CD-ROM package and offered, as an alternative, training time plus training materials. The Alex Irvine proposal is considered commercially acceptable.

JUSTIFICATION

The dump trucks and snow plows have reached the end of their useful life and require replacement. The Commission's dump trucks are replaced based on a combination of vehicle condition, 175,000 km of mileage, 10 years of age, and maintenance costs. These criteria are in agreement with the Metro Fleet Efficiency Study approved by the Council of Metropolitan Toronto on March 3, 1993. All vehicles being replaced under this purchase meet one (1) or more of the replacement criteria.

October 20, 2004

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Attachments: Appendix "A"

APPENDIX "A"

PROPOSALS RECEIVED

TOTAL COST OF BID

COMPANY	BASE COST	CHOSEN OPTIONS(*)	TOTAL AMOUNT
Humberview Trucks	\$275,144.40	\$229,911.45	\$505,055.85 RECOMMENDED
Alex Irvine Motors	\$299,275.05	\$258,485.50	\$557,760.55

^{(* -} Options for the provision of two additional Dump Trucks complete with snow plows, air ride suspension and support tracks for all five vehicles)