

MEETING DATE: December 15, 2004

SUBJECT: Procurement Authorization - Supply Of Crew Cab Pickup Trucks

RECOMMENDATION

It is recommended that the Commission approve the acceptance of the proposal submitted by Humberview Trucks, and award of a contract in the amount of \$230,687.15 to Humberview for the supply of five (5) Crew Cab Pickup Trucks including chosen options.

FUNDING

Sufficient funds for these expenditures were included in Project 4.21, Purchase Automotive Non-Revenue Vehicles (as set out on pages 1071 to 1091 of the State of Good Repair / Safety Category) in the TTC 2005-2009 Capital Program, approved by the Commission on November 17, 2004.

BACKGROUND

The Commission currently owns twenty-six (26) Crew Cab Pickup Trucks. These vehicles are used year round for transporting equipment and work crews throughout the Commission. The vehicles being purchased in this report are replacements for Plant, Subway Track & Structure, and Streetcar Way.

DISCUSSION

This Request for Proposals (RFP) was for the supply and delivery of five (5) Crew Cab Pickup Trucks with an option for the TTC to purchase up to four (4) additional trucks. In addition, the proposal also includes an option for the City of Toronto to accept, under their separate purchase order, up to ten (10) Crew Cab Pickup Trucks.

The RFP required the proponents to state a total price for the minimum base TTC order of five (5) trucks and also state individual unit prices for the optional trucks and a list of

specified options. The RFP instructions stated that evaluation of the proposals would be based on the total stated pricing for all of the foregoing in order to establish a base for comparison of proposals.

Specifications were prepared and an RFP was posted on the TTC M&P's website on September 16, 2004. Proposal documents were issued to fifteen (15) companies with the RFP closing on October 29, 2004. Proposals were received from four (4) companies as summarized on the attached Appendix "A". The proposal validity expires on January 27, 2005.

Golden Mile Motors (Golden Mile) submitted the lowest priced proposal but stated exceptions to the specified requirements for cloth upholstery and the provision of running boards. Staff have determined the requirement for running boards is essential. On the basis of the foregoing the submission from Golden Mile is considered unacceptable.

Humberview Trucks (Humberview) submitted the second lowest priced proposal and did not state any exceptions to the specified requirements. In addition to the base Pickup Trucks, chosen options as listed on Appendix "A" are also recommended. The Humberview proposal is considered acceptable.

Donway Ford (Donway) submitted the third lowest priced proposal based on the five (5) truck base total but did not provide pricing for a specified option (for a snow plow) to facilitate the complete submission pricing evaluation as required. On the basis of the foregoing the Donway submission is incomplete and therefore considered unacceptable.

Downsview Chrysler (Downsview) submitted the fourth lowest priced proposal but did not state the specified requirements for a delivery date, interior cab dimensions, and exterior mirrors. On the basis of the foregoing the Downsview submission is incomplete and therefore considered unacceptable.

JUSTIFICATION

The existing vehicles have reached the end of their useful life and require replacement. The Commission's Crew Cab Pickup Trucks are replaced based on a combination of vehicle condition, 175,000 km of mileage, eight (8) years of age, and maintenance costs. These criteria are in agreement with the Metro Fleet Efficiency Study approved by the Council of Metropolitan Toronto on March 3, 1993. All vehicles being replaced under this purchase meet one or more of the replacement criteria.

December 15, 2004

5-95

Attachments: Appendix "A"

APPENDIX "A"

PROPOSALS RECEIVED

TOTAL COST OF BID

COMPANY	BASE COST	CHOSEN OPTIONS (*)	TOTAL AMOUNT
Golden Mile Motors	\$171,739.90 (**)	\$52,593.15	\$224,333.05(**)
Humberview Trucks	\$182,495.85	\$48,191.30	\$230,687.15
Donway Ford	\$214,704.00	(***)	(***)
Downsview Chrysler	\$220,908.15	\$ 40,799.27	\$261,707.42

(* - Options for the provision of the following: vinyl upholstery (5 trucks); amber beacons (5 trucks); VHF radios (5 trucks); towing packages (4 trucks); aluminum tailgate platforms (4 trucks); cab protectors (2 trucks); slotted cargo box tracks (3 trucks); arrowstik directional signage (3 trucks); snowplow (1 truck); blue beacon (1 truck); cargo liners (5 trucks); and CD ROM manuals (1 set))

(** - Golden Mile Motors did not include costs for the specified provision of running boards)

(*** - Donway Ford did not submit a price for the snow plow option)