

**MEETING DATE:** SEPTEMBER 17, 2003

**SUBJECT:** Sale And Removal Of Various Mixed Metals For A One Year Period  
Commencing December 1, 2003 To November 30, 2004

**RECOMMENDATION**

It is recommended that the Commission authorize the award of a one year contract for the period of December 1, 2003 to November 30, 2004 for the sale of various scrap metals to the following two companies:

- Inland Iron and Metal for Groups 1 & 2
- ACS Iron and Metal for Groups 3 & 4

**FUNDING**

Proceeds from the sale of scrap metal are credited to the Operating Budget or Capital Program as appropriate.

**BACKGROUND**

The Commission tenders for the sale of various scrap metals on a yearly basis. The scrap metal is tendered in four groups:

Group One - Mixed (General) Contaminated Metal

Group Two - Rail, Wheels and Brake Linings

Group Three - Aluminum, Stainless Steel, Copper, Brass and Cable

Group Four - Shavings

**DISCUSSION**

Five companies were invited to submit a bid in addition to a public advertisement on the Commission's Website on July 21, 2003. Five companies responded as summarized in Appendix 'A'. The bids were priced by weight. The volume of material for the next 12 months was estimated based on forecasted volumes.

The pricing for the new contract is approximately 11% higher than the previous contract.

The following are the recommended awards and the estimated revenue to be generated.

Group One - Inland Iron and Metal \$236,500.00

Group Two - Inland Iron and Metal \$ 76,945.00

Group Three - ACS Iron and Metal \$ 42,570.00

Group Four - ACS Iron and Metal \$ 800.00

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September 3, 2003

9-118-80

Attachment – Appendix ‘A’

**APPENDIX ‘A’**

**SALE AND REMOVAL OF VARIOUS MIXED METALS**

**ESTIMATED REVENUE SUMMARY**

	<b>RAM IRON &amp; METAL</b>	<b>ACS IRON &amp; METAL</b>	<b>WASTE CONTAINERS SERVICES INC.</b>	<b>RECYCLE TRADE</b>
<b>00 *</b>	\$136,500.00	\$56,500.00	\$44,750.00	No Bid

0 *	\$53,880.00	\$46,120.00	\$34,180.00	No Bid
1	\$36,740.00	<b>\$42,570.00 *</b>	\$18,340.00	\$30,820.00
0	\$200.00	<b>\$800.00 *</b>	0	No Bid

**\* RECOMMENDED FOR AWARD**