

**MEETING DATE:** NOVEMBER 28, 2001

**SUBJECT:** Sale And Removal Of Various Mixed Metals For A One Year Period  
Commencing December 1, 2001 To November 30, 2002

### **RECOMMENDATION**

It is recommended that the Commission authorize the award of a one year contract for the period of December 1, 2001 to November 30, 2002 for the sale of various scrap metals to the following two companies:

- Inland Iron and Metal
- Turtle Island Recycling

### **FUNDING**

Proceeds from the sale of scrap metal are credited to the Operating Budget or Capital Program as appropriate.

### **BACKGROUND**

The Commission tenders for the sale of various scrap metals on a yearly basis. The scrap metal is tendered in four groups:

Group One - Mixed (General) Contaminated Metal

Group Two - Rail, Wheels and Brake Linings

Group Three - Aluminum, Stainless Steel, Copper, Brass and Cable

Group Four - Shavings

### **DISCUSSION**

Eleven companies were invited to submit a bid in addition to a public advertisement in the Globe and Mail and on the Commission's Website. Four companies responded as summarized in Appendix 'A'. Of the four companies that submitted bids, none were compliant for various non-monetary reasons (i.e. not signing documents). On October 18, 2001, the Chief General Manager authorized staff to negotiate with the four companies. The bids were priced by weight/load. The volume of material for the next 12 months was

estimated based on forecasted volumes. The following are the highest bids (by groups) received and the estimated revenue to be generated. Although ACS is the highest for Group Four at a price of \$800, we are recommending Turtle Island, as it does not warrant the issuance of a third contract to another company due to additional administration time and costs.

Group One - Inland Iron and Metal \$178,640.00

Group Two - Inland Iron and Metal \$105,140.00

Group Three - Turtle Island \$ 49,312.80

Group Four - Turtle Island \$ 324.00

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November 13, 2001

9-118-80

Attachment – Appendix ‘A’

**APPENDIX ‘A’**

**SALE AND REMOVAL OF VARIOUS MIXED METALS**

**ESTIMATED REVENUE SUMMARY**

	<b>INLAND IRON &amp; METAL</b>	<b>TURTLE ISLAND RECYCLING</b>	<b>RECYCLE TRADE INC.</b>	<b>ACS IRON AND METAL</b>
Mixed d	<b>\$178,640.00 *</b>	\$540.00	\$82,500.00	\$41,400.00

Rail, Brake	<b>\$105,140.00 *</b>	\$85,714.20	\$50,100.00	\$17,050.00
el, r and		<b>\$49,312.80 *</b>	\$44,200.00	\$13,600.00
Wheel	\$100.00	<b>\$324.00 *</b>	No Bid	\$800.00

**\* RECOMMENDED FOR AWARD**